

# UNDER STANDING BTMK

*Lawyers for life...*

First up, hello.

Not that look-down-your-nose and shake-your-hand-like-it's-a-dead-fish sort of hello.

More a nice-to-meet-you, put-it-there, how-can-we-help and let's-get-it-sorted sort of hello.

We've put this together to give you an idea of what BTMK's all about. What we're like, how we get legal stuff sorted and what sort of legal stuff we're particularly good at.

Hopefully, when you've had a look through, you'll know who to come to when you or your business need the kind of legal support that gets you the right result.

Then we can say hello properly.

**Commercial and  
personal law for  
the real world**

What we're saying here is that if your business or you personally need expert legal advice, we know what's what. Which means we can give you a bit of an edge.

Sure, there are plenty of clever lawyers around to take your pick from. But there's clever-clever and there's savvy-clever. We're not show-off smart, we're do-whatever-it-takes-to-get-the-right-result smart. And you can be sure that if the going gets tough, we'll be the last man standing.

We're also local. That matters. It means we know where you're coming from and what you're up against. It means we're always on hand to talk. And it means we talk your language. We tell it straight. No surprises. No false expectations. Just top-notch expertise that'll get you where you want to be.

# APPROACHABLE

Getting down  
to business

# DISTINCTIVE

YOUR LAW FIRM IN  
TUNE WITH YOU?

**The right person  
does the job**

Our people specialise in specific areas of the law. We don't have jacks-of-all-trades. We have experts. Because we want to give you best advice, you'll deal with a lawyer who specialises in what you need sorting and in your sort of business.

**We keep you posted**

You need to know what's going on, even when nothing is – sometimes deliberately. So instead of having to guess what we're up to, we'll tell you. Regularly. We appreciate that even a quick phone call or short email can go a long way.

**No surprises**

All too often, the biggest surprise you get from a law firm is the bill. Not at BTMK. We give you an upfront estimate or fixed fee, and we'll tell you straightaway if there's likely to be any variation.

WE  
CUT  
THE

# FLA

## **We tell it like it is**

You need to know the facts and understand what our advice means, so you can make the best decision. We cut the flannel and give you legal advice coupled with common sense. If we don't think you're going to win, we tell you. We're not interested in wasting your money: we want you to know where you stand and come back to us next time.

## **Fighting your corner**

No one wants a fight. Arguments cost money. But sometimes, when the other side won't listen, you've got to take the gloves off. When it comes to protecting your interests, we won't hold back.

## **Know the law, know your market, know you**

We're local. We put you first. You're one of us. So we get to know you and we only advise in areas of law that we know about.

## **Commercially-minded**

We understand the economics, finances and pressures of business. So we handle your affairs from a commercial stance – keeping the costs in check and the end in sight.

# NNEL

Here's the lowdown  
on what we do

# EXPERTISE:

# Personal law

## **Personal Injury & Clinical Negligence**

Our team of claimant lawyers are among the best negotiators of injury settlements in the business, from relatively minor road traffic accidents to complex brain injury cases.

## **Family & Matrimonial Law**

It takes years of training and experience to handle sensitive personal problems. Let us help you.

## **Residential Property**

If you're moving home or own a specific property portfolio, our property solicitors and conveyancing team are as safe as houses.

## **Wills, Inheritance & Trusts**

When you've worked hard for your money, you need help to protect it.

## **Litigation & Dispute Resolution**

Our specialist team gets quick results where necessary or will help you find an alternative solution when faced with or bringing a civil action.

## **Children**

We're committed to defending the rights of children and their families.

## **Employment**

Our experts will advise directors and senior employees facing complex employment issues, steering you through contracts claims and disputes.

## **Insolvency & Bankruptcy**

Real expertise in helping you deal with or avoid personal insolvency.

# Commercial law

## **Corporate & Commercial**

From start up to close down, from growth to recession, we'll see you safely through the minefield of regulation, legislation and small print.

## **Employment & HR**

Our complete HR and Employment Law service provides you with access to advice when you need it.

## **Insolvency & Restructuring**

Our experts work with professional advisers and clients to secure the best outcome in the insolvency process.

## **Litigation & Dispute Resolution**

Our specialist team gets quick results where necessary or seek alternative resolution channels that save you money and disruption to your business.

## **Landlord & Tenant**

A complex & highly technical area of the law that requires specialists to ensure you and your business are properly protected.

## **Property**

We're here to add to your investment with swift transactions, sound reports, protecting intellectual property rights and creating robust leases.

# CONTACT US

For a free initial consultation  
call us on 24/7 **03300 585 222**  
or email **info@btmk.co.uk**

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