
PQE	4-8 PQE
Role	Permanent
Hours	Full Time
Team	Commercial (with commercial property experience)
Office Location	Rayleigh – BTMK Todmans
Remuneration	Negotiable but commensurate with experience

BTMK

BTMK is a very ambitious, multi-disciplined firm of solicitors based in four very prominent locations across South Essex with additional office space in the City of London. The firm dates back over 110 years and the BTMK business has gone from strength to strength over the past 5 years. Through a number of key business acquisitions, including most recently the BTMK Todmans business based in Rayleigh, the firm is meeting its strategy to be a key player in the legal services market throughout Essex.

The Commercial Team

BTMK is ranked across many disciplines as a Legal 500 Leading Firm and the Commercial Team (which encompasses commercial property) works across a number of key client sectors such as property development (residential and commercial), healthcare, insurance, construction to name but a few.

In the 2021 edition of The Legal 500 Directory, our commercial and commercial property team received some of the following accolades:

“Notable for handling significant transactions for high net worth individuals, it has a substantial footprint in the engineering, dental and finance sectors.”

The Commercial team is led by Directors, Lee Emptage and Ian Powell across office locations in both Southend-on-Sea and Rayleigh and we have significant experience in advising clients across sectors. BTMK prides itself on providing exquisite legal advice coupled with cost effectiveness. Our motto is that we provide City Quality, at Regional Rates, delivered by Local People.

We are looking to hire the right candidate as set out above to provide high-level support to the Directors in the team, as well as other experienced non-Director team members, together with accepting referral clients from across the BTMK business in the following areas:

- Mergers, Business Acquisition and Business Sales
- Shareholder & Partnership Agreements
- Corporate Finance Transactional Work
- Commercial Contracts
- Shareholder and Director rights
- Commercial Property (sale, purchase and all areas of commercial leases)

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For the right candidate, the position will provide a hugely challenging and rewarding role. Crucially, the position will also provide clear career development opportunities (including Directorship in due course) at a forward-looking and ambitious law firm, with a great history and an even more exciting future. We will be recruiting with this career development being central to our criteria and as part of BTMK's succession planning strategy.

It is important to recognise that the right candidate will have clear and significant emphasis in areas of commercial law. We regularly support the firm's insolvency and restructuring team in the sale of restructured property and business assets, and BTMK has recently added Intellectual Property experience to the range of legal services.

Further Detail

- The successful candidate will have a high level of understanding of general commercial law covering all of the areas described above;
- Ideally the successful candidate will have a client following but this is not essential; immaculate presentation and a commercial approach are however essential
- The role will demand exceptional drafting skills for commercial agreements and other documents, an ability to advise clients independently and confidently and to bring transactions to a successful conclusion;
- The right candidate must be capable of working independently and to progress client matters confidently. Supervision and guidance will of course be provided but this is not an "assistant" role;
- The successful candidate will be expected to participate in business growth initiatives; to identify gaps in the market, and to work with the Directors and the Leadership Team to secure a strategy to help the BTMK business to capitalise on these areas of growth.

The Office Location

The role will primarily be based in our BTMK Todmans (Rayleigh) location. This is a heritage practice acquired by BTMK in August 2018 and will be a central part of BTMK's future growth strategy. The team in Rayleigh includes very specialist and experienced practitioners in Private Client, Commercial & Commercial Property, Residential Property and more recently, three members of the BTMK Litigation & Dispute Resolution Team have relocated to the Rayleigh Office. The team expects to grow yet further from the Rayleigh location over the coming years and the office location will be a central part of the business growth strategy.

Application Process

Please direct all applications, including a current CV to our Head of HR, Lisa Smith, via e-mail at lisa.smith@btmk.co.uk. All applications will be dealt with sensitively and confidentially.



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BTMK is an equal opportunities employer.